

Name _____ date _____

What Constitutes a Good Referral

1. The following describes the type of product(s) or service(s) I offer: _____

2. Examples of qualified referrals for me would be: _____

3. Examples of referrals that are NOT what I need are: _____

4. The following scenario describes the perfect referral for me: _____

5. Miscellaneous information: _____
